## U InGenius

## Prioritize client needs with CTI for financial services institutions

InGenius connects your existing phone system with Salesforce so your advisors can focus exclusively on client needs instead of juggling multiple applications.

Exceptional customer service is extremely important in the financial services industry, where a premium is placed on building trust and developing solid customer relationships. Customer satisfaction is proven to improve loyalty across different lines of business. InGenius enables wealth management firms, insurance companies, capital markets and banks with the engagement tools they need to build deep client relationships.

### Upland InGenius on the AppExchange



Visit us on the AppExchange



#### Increase advisor productivity

Features like pop to Salesforce Lighting flow, preview dialer, predictive dialer\*, and progressive dialer\*\* boost productivity.

#### **Keep client information secure**

Keep your information secure with infrastructure designed to protect to the highest standards. InGenius works with existing data security and encryption methods.

#### **Personalize communications**

Quickly and efficiently support meaningful customer interactions with a consolidated advisor view of customer data. Screen pop gives inbound calls context so advisors can quickly see all customer information before a call is connected and then tailor the customer experience.

#### **Capture all interactions**

Automated call logging captures important details consistently for every call. Admins can configure templates and wrap-up codes for streamlined and standardized documentation. InGenius offers easy reporting and dashboard views that enable smart client management.

\*available with Cisco UCCE \*\*available with Cisco UCCX InGenius offers certified integration between the leading telephony platforms and Salesforce.







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#### High-performing financial services institutions choose InGenius to drive results



# Speak to us about supercharging productivity and strengthening your customer relationships today!

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