Qvidian

Legal industry buyer's guide to proposal automation software.

Companies working in the legal industry need automation software that delivers precise, timely, and secure results.



What the legal industry needs

Win more opportunities faster than ever

Deliver highly personalized client proposals

Leverage firm knowledge securely and consistently

5-16

Average number of proposals crafted a month.

63%

Of law firms experienced rising RFP volumes.

How to pick an automation software perfectly crafted for the legal industry.

- Choose a software that offers centralized highly governed content management
- Choose a software that allows you strict control over data and content security
- Choose a software that provides AI-powered content and search
- Pick a software with strong workflows and collaboration options for SMEs
- Invest in a software that makes personalization and brand standards scalable
- Focus on a software that provides analytics and other forms of win intelligence

Security and compliance are a must. Not a "nice to have."

Professionals in the industry understand the strict regulatory and compliance requirements that are necessary for success.

- Software that keeps customer data secure, protected, and viewable by only those who need to see it.
- AI features that only use the trusted and secure content owned by your company.
- Content management features to track revisions, changes, and out-of-date content.
- Integrations with the native and trusted applications your team already owns.

Look out for these key content features in an automation platform.

- Central content storage accessible by all
- Ability to add custom user roles and permissions
- Full support for branded templates
- Metadata, tagging, and advanced governance rules
- Audit-trails and version history
- Automatic workflows and SME task assignments

Overall, we spend about 20% less time on proposals. However, our Business Advisors spend about 54% less time—an ROI that far exceeds the annual cost for the software.

Cheri Reid
Proposal Manager, Rehmann

3.2 hrs

Forecasted hours saved per proposal with Qvidian.

Integrate with the products you already use

Ready to see how Qvidian is the perfect option for the legal industry?

Request a demo

From proactive proposals and presentations to complex RFPs, DDQs, and SOWs, Qvidian gives teams the structure, automation, and visibility they need to make work meaningful. With an unmatched, nearly 50 years of experience, more than 200,000+ users worldwide trust in Qvidian to support their full range of content, drive revenue, and build trust.

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