# Industry: Oil and Gas

Natural Gas Company

## NGC Was Seeking A System That:

- Included a Cloud-Based Portal
- Could easily integrate with their existing ERP
- Could be rapidly deployed to their supply chain partners
- ♦ Could support Lean Kanban

#### **CUSTOMER PROFILE:**

This Natural Gas Company (NGC) is a global leader for manufacturing equipment for oil and natural gas production. NGC has over 10,000 employees worldwide.

#### **BUSINESS SITUATION:**

NGC was seeking a cloud-based supply chain portal application that could seamlessly integrate with their Oracle E-Business Suite (EBS) ERP system. NGC also required a portal that could be rapidly deployed to their supply chain partners and support the Lean practice of Kanban.

NGC experienced explosive growth over the past several years and needed to optimize their existing supply chain processes, migrate MRP forecast items with stable consumption and replenish patterns to electronic Kanban (eKanban), and improve collaboration and execution all while maintaining current staffing levels in their supply chain organization.

#### **OUR SOLUTION:**

NGC went through a formal system selection process that included several large ISV portal providers before selecting Ultriva as their vendor of choice. They selected Ultriva's <u>Collaborative Supply Portal</u> (CSP) with <u>Electronic Kanban</u>, because of CSP's simple and intuitive user interface, ease of integration with Oracle EBS for master and transactional data

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### Implementation:

The total elapsed time from project start to "go-live" with Ultriva's CSP with tight integration to Oracle EBS took only 13 weeks.

#### About Ultriva Inc.

Ultriva empowers leading industrial, automotive, healthcare, aerospace and defense businesses to operate more effectively and collaboratively by providing real time visibility and targeted actionable intelligence into inventory and material flows. Ultriva's cloud-based platform leverages and seamlessly integrates with leading ERP and MRP systems, to deliver an end to end pull based replenishment model.

sets, verifiable improvements in employee productivity, and the ability to rapidly on-board suppliers.

#### THE RESULTS:

Because Ultriva's <u>Collaborative Supply Portal</u> (CSP) solution is tightly integrated with Oracle EBS, planners, buyers and suppliers now enjoy streamlined processes, improved collaboration and repeatable execution. The total elapsed time from project start to "go-live" with Ultriva's CSP with tight integration to Oracle EBS took only 13 weeks.

Ultriva's CSP solution is delivering measureable improvements in employee productivity, supplier responsiveness and inventory performance for NGC's largest plant. Utilizing Ultriva's CSP, NGC can now automatically publish MRP Gross Requirements, Planned Orders and MRP Exceptions from Oracle EBS to supply chain partners over the web. Once received, CSP automatically compares current and previous MRP runs highlighting increases or decreases in demand. CSP also automatically converts multiple different types of material demands i.e. MRP Firm Orders, Virtual Kanban Orders, E-Kanban Orders and Discrete Orders into standardized electronic material replenishment signals. Once released, CSP provides buyers and suppliers with real-time visibility to the status of each individual demand signal throughout the entire material replenishment cycle.

