

Industry: Aerospace and Defense

Aerospace Manufacturing Company

Key Criteria Needed:

- ◆ Functionality that supports industry best practices for supplier management
 - ◆ Software and associated support services that were both affordable and scalable and built on a common and up-to-date technology platform
 - ◆ Ability to easily integrate with AMC's existing Line-of-Business (LOB) systems
 - ◆ A standardized implementation methodology that could be supported by AMC's Information Technology team
 - ◆ Quality software maintenance and support services
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Ultriva, Inc.

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CUSTOMER PROFILE:

This Aerospace Manufacturing Company (AMC) is engaged in the Defense and Commercial Aerospace markets, with business in four areas: aero-engines, aero-structures, rockets/space and specialty products. By focusing on its core manufacturing and engineering capabilities, AMC uses leading-edge technology and global partnerships to reach both customers and suppliers, and maintains/grows customer relationships through dedicated resources.

BUSINESS SITUATION:

AMC was seeking a best-of-breed commercial off-the-shelf ("COTS") software solution to support a well-defined set of business and technology requirements forming the foundation of their 'Supplier Management System' ("SMS"). Central to this initiative was the capability to support AMC's diverse and rapidly expanding global aerospace business. Key criteria included:

- Functionality that supports industry best practices for supplier management
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Results:

- ◆ Elimination of stock-outs
- ◆ Reduction/elimination of expedite fees
- ◆ Audit trail with complete traceability for all material transactions
- ◆ More agile processes and more efficient transactions
- ◆ Improved collaboration with suppliers

About Ultriva Inc.

[Ultriva](#) empowers leading industrial, automotive, healthcare, aerospace and defense businesses to operate more effectively and collaboratively by providing real time visibility and targeted actionable intelligence into inventory and material flows. Ultriva's cloud-based platform leverages and seamlessly integrates with leading ERP and MRP systems, to deliver an end to end pull based replenishment model.

- Quality software maintenance and support services to AMC's diverse business operations around the globe

OUR SOLUTION:

With the Ultriva's [Collaborative Supply Portal](#) solution in place and integrated with AMC's Line-of-Business ERP systems, their material management organizations are now provided with a powerful set of software tools that would enable real-time collaboration with their supply chain partners.

THE RESULTS:

AMC has significantly reduced raw, work-in-process (WIP) and finished goods (FG) inventories, while at the same time eliminating stock out situations and expediting fees. In addition, the transition from reactive to proactive management processes have freed up valuable resources allowing AMC's team to spend more time on strategic sourcing and other continuous improvement related initiatives. Benefits have included:

- Elimination of stock-outs
- Reduction/elimination of expedite fees
- Audit trail with complete traceability for all material transactions
- More agile processes and more efficient transactions
- Improved collaboration with suppliers
- Comprehensive dashboards and alerts promote proactive vs. reactive supply management
- Customizable user-interface with configurable "favorites"

